Working with Volume Discount Pricing

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Volume discounts give you the ability to structure pricing tiers for individual line item codes (LICs).

The Volume Discount Setup (VDS) screen shows sample formats and provides a Tester for double-checking your pricing scheme while you build it. In the screenshot below, there are discount tiers based on the number of items purchased at one time: buy 1-5 items to get a 4% discount, 6-10 items to get a 5% discount, and so on.

Setup		X Apply Volume Discour				
Quantity Range	Discount Amount					
<5	4%	Enter Quantity Ranges, starting from the smallest quantity that can be sold, up to the maximum (usually 1-to-infinity). Each row is per discount tier (e.g. 1-10 @ 5%, 11-20 @ 6%, 21+ @ 7%). Make sure the entire quantity spectrum is represented here with NO gaps.				
6-30	5%					
31+	6%	Sample Quantity Ranges: "Less than 5", "6-10", "11 to 20", "21 thru 25", "2630", "31 on", "31+",				
		">31", "sub 1000", "above 1000", "100"				
		<i>Sample Discount Amounts:</i> "5.50", "2", "15%"				
		Tester				
		Quantity Base Price Vol Discount Price				
		0.00 Test 0.00 0.00				

Setting up Volume Discounts

- 1. Navigate form Main Menu > Order Setup > Line Item Codes.
- 2. Locate the desired LIC.
- 3. At the detail view, click Edit.
- 4. Click the V button next to the Rate Value field.

Inventoried Item Details						
General Info						
Туре	Est Unit Cost	Price	MSRP			
Textbook	49.99	59.988	0.00			
Rate Type	Rate Value VDS	omm Type	Comm Value	VCS		
	20.000	0 of Drice	10.0004	V		

- 5. Mark the **Apply Volume Discount** flag.
- 6. Enter the discount ranges.
- 7. Click Save.

After you apply the VDS settings, the V button is highlighted to indicate the discount scheme is active.

Removing a Volume Discount

- 1. Use steps 1-4 above to open the Volume Discounts dialog.
- 2. Clear the Apply Volume Discount flag.
- 3. Click Save.

After you remove the VDS settings, the V button is colored white to indicate there is no active discount scheme.